

## AN ISO 9001:2015 COMPANY

Date: 01/05/2024

### WHY SOHAM.

- ESTABLISHMENT YEAR: **2001**
- WORK TYPE: MACHINE MANUFACTURING FROM LAST 23 YEARS.
- WORK TYPE: FROM 2011 MACHINE MANU. FOR INCENSE, DHOOP INDS &
- WE PROVIDE AUTOMATIONS FOR ANY FIELD.
- FACTORY SPACE: 20,000 SQ. FEET.
- STAFF IN FACTORY: 50 PLUS
- ALL PARTS OF MACHINE'S ARE MADE INSIDE THE FACTORY.
- ENGINEERS IN FACTORY: 12 PLUS WITH OWNER.
- SOLD OUT MACHINES: 25000 PLUS (INDIA & EXPORT)
- SEPARATE SPARE DEPARTMENT WITH ALL PART'S STOCK AVAILABILTY
- QC OF ALL PARTS: BY ENGINEERS
- AUTOMATIC CNC, LAERCUT & VMC MACHINES FOR IN-HOUSE PARTS MAKING.
- SEPARATE SERVICE DEPT.: WITH 4 PERSONS FOR ALL TYPES OF MACHINES.
- ALL RAW MATERIALS AVAILBLE FOR INCENSE & DHOOP INDS.
- PERFUMES, DEP, BOXES, & POUCH ALSO AVAILABLE.
- LIFE TIME, TELEPHONIC SERVICE FREE FOR 9AM TO 6PM.
- SUPPLIED MACHINES TO GODREJ, VENDOR OF ITC & CYCLE
- COMPANY AND MANY MORE.
- WE CAN MAKE ANY TYPE OF MACHINES AS PER CUSTOMR'S REQUIREMENT.
- MACHINE LIFE: MIN. 10 YEARS.
- POWER BILL LESS
- PRODUCTION COST LESS.
- MAINTENCE LESS

		I AM VERY SMART			I WANT TO GET MORE		I WILL BUY BEST MACHINE				
NO.	MODEL	A		B	C	D	E	F	G	H	I
		PRODUCTION KG / 8HR		MACHINE COST	PROFIT PER KG	PROFIT/MONT H A X C X 26 DAY	RECOVER INVESTMENT B/D MONTH	TOTALPROFIT OF 12 MONTH DX12	MACHINE COST	FINAL PROFIT F - G	GRADE
		Wet	Dry								
1	VIETNAM	56	40	70000	10	10400	6.73	124800	70000	54800	4th
2	SOHAM7 0	98	70	90000	10	18200	4.95	218400	90000	128400	3rd
3	SOHAM1 00	140	100	125000	10	26000	4.81	312000	125000	187000	2nd
4	SOHAM1 35	189	135	150000	10	35100	4.27	421200	150000	271200	1st

## **ABROAD CLIENT LIST**

- ✓ SANGGANATHI SDN.BHD.- MALAYSIA
- ✓ C/O EMELLAN (M)SND BHD- MALAYSIA
- ✓ AROMATIC LTD- RUSSIA
- ✓ WAGAGEN BANK S.C- ETHIOPIA
- ✓ SAMIR MEIZU-TUNISIA
- ✓ HINGURANA GROUP- SRI LANKA
- ✓ SUWANDA INDUSTRIES PVT LTD-SRI LANKA
- ✓ GODREJ NIGERIA LTD- NIGERIA -WEST AFRICA
- ✓ METSEC CABLES LTD- KENYA
- ✓ INDUT INDUSTRIAL PLC - ETHIOPIA
- ✓ MC MITRA SDN BHD -MALAYSIA
- ✓ SHREE CHAMUNDU ENTERPRISES - AFRICA
- ✓ EB CRESY & COMAPANY PLC - SRI LANKA
- ✓ ZIBO UNIQUE MACHINERY TECHNOLOGY CO LTD- CHINA
- ✓ ASIA PLANTATION CAPITAL -MALAYSIA
- ✓ MUTEB FIAISAL ABMED MUTED MASEEF SHOWROOM - SAUDI ARABIA
- ✓ MIG MEDIA NEURONS LTD- SRI LANKA
- ✓ ATHULA PARANAYAPA SERVICES PVT LTD - SRI LANKA
- ✓ KANROSE INTERNATIONAL PVT LTD - SRILANKA
- ✓ SIDDHALEPA AYURVEDA HARBALS PVT LTD - SRI LANKA
- ✓ CARGO MARKETING INTERNATIONAL - BRAZIL
- ✓ VOSTTORG CO LTD - RUSSIA
- ✓ QUALITY INCENSE INCE -- INCENSE COUNTING 11 INCH USA
- ✓ SUNVEAT FOODS LIMITED - Thika Kenya

### **Our Valuable client list:**

- ❖ Godrej Consumer Products Ltd- Himachal Pradesh (8 Machine)
- ❖ Mysore Deep Perfumery House --Indore, Madhya Pradesh, India.
- ❖ Pragathi international - Bangalore
- ❖ Simran Export Incense Pvt Ltd- Delhi
- ❖ Deva Agarbatti Products- Kurnool
- ❖ Geofast Industry Indial Ltd- Hyderabad
- ❖ Shree Cha enterprise- Simoga
- ❖ Hem Corporation Pvt Ltd- Thane (2 machine)
- ❖ Pitambari Products pvt Ltd- Maharashtra
- ❖ Mirakal- Pune
- ❖ Shah Fragrance- Ahmedabad
- ❖ C.R.Agarbatti- Bangalore
- ❖ Utsav Fragrance- Rajkot (2 Machine)
- ❖ Krutika Industries - Jamjodhpur
- ❖ Raghubira Carbons- Jamnagar (3 Machine)
- ❖ Pricious International- Ankleshvar (2 Machine)
- ❖ Kamkhya Aromatics (ITC)- Kanpur (2 Machine)
- ❖ Shree Krishna Gopal Udyog- Punjab
- ❖ Su Moon - Kerala
- ❖ Rajshree Fince Pvt Ltd- Indore
- ❖ Ahuja Agarbatti- Raipur (2 Machine)
- ❖ Sun Tempal - Godia
- ❖ The Bright Impex- Karnataka
- ❖ Kuber Group of India- Delhi

- ❖ Bharat food And Beverages Pvt Ltd- Noida
- ❖ Shree Ram Products- Ratlam
- ❖ Arun Gupta- Delhi
- ❖ Trivani Sales- Kannouj
- ❖ Amalya Herbals- Bhopal
- ❖ Balaji Agrabatti Works- Balotra
- ❖ Shree Shyam Industries- Rourkela
- ❖ Harsh Incense- Sagara
- ❖ Nishan Products- Ahmedabad
- ❖ Settelite Corporation- Gondia
- ❖ Shyam Traders- AP
- ❖ Shree balaji Enterprises- Raipur (3 Machine)
- ❖ M W & Sons- Sholapur, MH
- ❖ Satellite Corporation - Gondiya
- ❖ Balaji agarbatti works- Balotra
- ❖ Vikash Potteries- Jharkhand (2 machine)
- ❖ Kam products - Kerala
- ❖ Sunshine Agency-Chennai (2 Machine)
- ❖ ABL ENTERPRISE- BURDHAMAN, WB
- ❖ Sai Samartha Cosmetics Pvt ltd- Palghar, MH
- ❖ IXORA EXPORTS PVT LTD- Kamrej, Surat
- ❖ FOUR ACES FRAGRANCES LLP-Indore, Madhya Pradesh, India.
- ❖ SHREE SAKARI INDUSTRIES - Patna (2 machine)
- ❖ JESIKA ENTERPRISE - Assam
- ❖ PRAGATISHEEL ENGINEERING- Dewas, MP
- ❖ SHRI SAI SALES- Durg, chhatishgrah
- ❖ KANPUR FLOWERCYCLING PVT LTD- Kanpur
- ❖ SUBHAKART INDIA PVT LTD- Mumbai
- ❖ MAA VISHNUPRIYA FACTORY- Boisar, MH
- ❖ MOHIT SHEKHDA -Surat, Gujarat, India.
- ❖ MPR POJA PRODUCTS -- CHENNAI
- ❖ ADITYA PERFUMERY --AKOLA MH
- ❖ Marvellite Aromatics Pvt Ltd -Anjar, Gujarat, India. Dipping machine
- ❖ Forest Bird Productions Shaurya Samanta ---Murshidabad, West Bengal, India
- ❖ Globe perfumery Pvt Ltd -Begusarai, Bihar, India.
- ❖ Pavithram industries :--- Vellore, Tamil Nadu, India.---
- ❖ Bhaiv laxmi production, :- Barasat, West Bengal, India.
- ❖ Shree shyam industries - Rourkela, Orissa, India.
- ❖ NATURIS COSMETICS PVT. LTD- Jammu, Jammu and Kashmir, India. Box packing
- ❖ Parekh Sons - Gondia, Maharashtra, India. Dipping machine
- ❖ Globe perfumery Pvt Ltd - Begusarai, Bihar, India.
- ❖ Ocean Traders - Amit Kumar Jamuar - Begusarai, Bihar, India.
- ❖ LOGASSA DIVINE PVT.LTD - Bhiwandi, Maharashtra, India.
- ❖ BABA FOOD PRODUCTS- Bokaro, Jharkhand, India.
- ❖ Bhawani Shankar products - Jamshedpur, Jharkhand, India.
- ❖ INCENSE COLLECTIVE PRIVATE LIMITED - Palghar, Maharashtra, India.
- ❖ Nilam industries - jejuri MH
- ❖ Arju Techsol - Ratnagiri, Maharashtra, India.
- ❖ JSV AGARBATTI ENTERPRISES - Kurukshetra, Haryana, India.
- ❖ Organic recycling systems ltd - Navi Mumbai, Maharashtra, India.
- ❖ MPR Poja Products - Chennai, Tamil Nadu, India.
- ❖ NAGALAND BAMBOO ALLIED INDUSTRIES - Dimapur, Nagaland, India.
- ❖ YUGDARSHAN HAWAN SAMAGRI -Mahasamund, Chhattisgarh, India.
- ❖ SHREE PRAGYA TECHPAGK PRIVATE LIMITED -Vadodara, Gujarat, India.
- ❖ Bharat Trading Co - Alipur Duar, West Bengal, India.

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## **Project Report**

**For 1 machine Automatic (Agarbatti making machine Soham 160)**

**Machine cost:**

Agarbatti Making Machine (SOHAM 160)1,80,000 x 1=1,80,000

**Required power:**1.5 HP single phase

**Required Area:** 8 x 8 feet

**Other accessories cost:** 20000

**Raw material investment (1month):**2,41,000

Required Worker: 1 Operator, 1 Helper

Raw material cost :( coal+wood+jiggat+stick):

50 Rs/Kg

**Labor cost:**

04 Rs/Kg

Electricity Bill and maintenance:

2 Rs/kg

Extra cost (Rent+supervision+others):

1 Rs/Kg

Westeg

1RS/kg

**Total production cost of raw agarbatti:**

**58 Rs/Kg.....1**

**Raw Agarbatti Sale price**

**70 Rs/Kg**

**Net profit**

**12 Rs/Kg**

**Percentage of margin:**

**@20%**

**Total profit after 1 month (26 days):**160kgx26days x12Rs=49,920=00

## Perfumed Agarbatti:

Raw Agarbatti	Perfume	DEP oil
70 Rs/ Kg.	1000 Rs/ Kg.	115 Rs/ Kg.

1 Kg. Perfume + 4 Kg. DEP oil = 5kg mixture.

1000 Rs. + 460 Rs. = 1460 Rs./ 5 Kg. mixture = **292 RS** / KG MIXTURE.

1 Kg. Perfume Mixture can dipp. 3.5Kg. Agarbatti

5 Kg. Perfume Mixture can dipp 17.5 kg. Agarbatti .

Total Agarbatti 17.5 kg + perfumed mixture 5kg=22.5 kg

17.5 kg Agarbatti x70 RS=1225 Rs

5kg perfumed mixture x 292=1460 Rs

22.5 Kg Perfumed agarbatti =17.5 kg. agarbatti + 5 Kg perfume

**Total : (1225+1460)=2685 / 22.5kg = **119.33 Rs/kg** basic cost**

**1 kg. Has 700 Perfumed agarbatti Sticks.**

**If we pack 20 sticks in 1 box so req.(700/20) 35 boxes**

1 Rs cost for 1 Box

MRP:10 for 20 Agarbatti (per Box)

35 Boxes X MRP:10 = 350 Rs (Sale Price)

**Our production cost per kg with box**

Rs:119.33 (Agarbatti) + 35 Rs. Box = **Rs:154.33 / Kg.**

**Per kg. Profit margin: Rs:225 - RS:154.33 = **Rs: 70.67 / Kg.****

**Net Cost**

**154.33 Rs.**

**Dealer Cost**

**225 Rs.**

**Retail Cost**

**400 Rs.**

# **Bullet Speed Incense Stick Machine**

## **“SOHAM 160”**

**Beware from duplication and cheater.**

**Nobody our Ex-partner in Quality.**

**Machine design copyright by sohamtex engineers.**

- **Indian Manufacturer & Exporter.**
- **Hardened Gears & grounded shaft.**
- **Heavy & Rigid Structure.**
- **Machine Speed:** 450 Stroke/minute (Depends on raw material quality)
- **Standard motor 2 HP Heavy.**
- **Drive with** 1-year free replacement warranty.
- **Problem less DC motor, DC Gear motor & Sensor (Compare to others)**
- **New look of incense collector.**
- **Pressure adjustment valve at front side.**
- **Machine speed controlled by Autofeeder.**
- **Quality control** at every stage by 20 engineers during manufacturing. (Inhouse CNC & VMC machine).
- **Air-cooled** bowl housing (first time in India).
- **Water cooling for raw material bucket.** .(First time in India)
- **Oil-cooling** system for piston.
- **Free:Tool kit, Bowl cleaning rod, rocket rod, and machine manual.**
- **at our surat factory.**
- **Telephonic service free for life time** (Monday to Saturday 9 AM to 6 PM, Sunday Weekly off) service will be discontinue if you use other company's spare in this machine.
- **Spare available any time against full payment.**
- **Soundless and smooth working.**
- **World's high production up to 160 kg dry/8Hr.Only.**
- **Counting meter.(First time in India)**
- **Machine weight:** @130 kg.
- **Machine size :** 64X32X42 inch(LxBxH)
- **12 months warranty on main motor, inverter Drive, Gearbox, DC card & Slider.**

**You must watch video in you tube:----[https://youtu.be/dYukxpVT\\_dw](https://youtu.be/dYukxpVT_dw)**



### **Terms and Conditions :**

Price per machine INR 1, 80,000/- (ex-factory)

**Extra: Tax, packing, forwarding, transportation & installation.**

**Transport charge 2000 to 5000@ depends as per location.**

Delivery within 7 days of confirmation with 50% of advance and balance at a time of delivery from our factory.

**Note :** Accidentally break down, overheating and over voltage fluctuation problem and Depreciation parts not consider in warranty.

**GST ID : 24AADCG3670J1ZM**

**Thank You,**  
**For Soham Industrial Machinery Ltd.**  
**Sonu Kanojiya 98254 57848**  
**(Sales Manager)**