

27/B, A/19/8, ROAD NO.8, NR. JALARAM KANTA, MG ROAD, UDHNA UDHYOG NAGAR, SURAT GUJARAT -394210 INDIA.

Mob: +91 9825527848 / +91 9825457848

Email: info@sohamtex.com
Web: incensestickmachine.com

AN ISO 9001:2015 COMPANY

Date: 01/01/2025

WHY SOHAM.

- ➤ ESTABLISHMENT YEAR: 2001
- ➤ WORK TYPE: MACHINE MANUFACTURING FROM LAST 24 YEARS.
- ➤ WORK TYPE: FROM 2011 MACHINE MANU. FOR INCENSE, DHOOP INDS &
- ➤ WE PROVIDE AUTOMATIONS FOR ANY FIELD.
- ➤ FACTORY SPACE: 20,000 SQ. FEET.
- > STAFF IN FACTORY: 50 PLUS
- ➤ ALL PARTS OF MACHINE'S ARE MADE INSIDE THE FACTORY.
- ➤ ENGINEERS IN FACTORY: 15 PLUS WITH OWNER.
- ➤ SOLD OUT MACHINES: 30000 PLUS (INDIA & EXPORT)
- > SEPARATE SPARE DEPARTMENT WITH ALL PART'S STOCK AVAILABILTY
- ➤ QC OF ALL PARTS: BY ENGINEERS
- AUTOMATIC CNC, LAERCUT & VMC MACHINES FOR IN-HOUSE PARTS MAKING.
- > SEPARATE SERVICE DEPT.: WITH 4 PERSONS FOR ALL TYPES OF MACHINES.
- > ALL RAW MATERIALS AVAILBLE FOR INCENSE & DHOOP INDS.
- > PERFUMES, DEP, BOXES, & POUCH ALSO AVAILABLE.
- LIFE TIME, TELEPHONIC SERVICE FREE FOR 9AM TO 6PM.
- ➤ SUPPLIED MACHINES TO GODREJ, VENDOR OF ITC & CYCLE
- ➤ COMPANY AND MANY MORE.
- > WE CAN MAKE ANY TYPE OF MACHINES AS PER CUSTOMR'S REQUIREMENT.
- MACHINE LIFE: MIN. 10 YEARS.
- > POWER BILL LESS
- > PRODUCTION COST LESS.
- ➤ MAINTENCE LESS

		I AM VERY SMART				I WANT TO GET MORE		I WILL BUY BEST MACHINE			
ĺ		A		В	С	D	E	F	G	Н	I
NO.	MODEL	PRODU KG/:	CTION 8HR Dry	MACHINE COST	PROFIT PER KG	PROFIT/MON TH A X C X 26	RECOVER INVESTMENT B/D	TOTALPROFI T OF 12 MONTH	MACHINE COST	FINAL PROFIT F -	GRADE
		77 61	Diy			DAY	MONTH	DX12		G	
1	VIETNAM	56	40	70000	10	10400	6.73	124800	70000	54800	4th
2	SOHAM7	98	70	90000	10	18200	4.95	218400	90000	128400	3rd
3	SOHAM1 00	140	100	125000	10	26000	4.81	312000	125000	187000	2nd
4	SOHAM1 35	189	135	150000	10	35100	4.27	421200	150000	271200	1st
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ABROAD CLIENT LIST

- ✓ SANGGANATHI SDN.BHD.- MALAYSIA
- ✓ C/O EMELLAN (M)SND BHD- MALAYSIA
- ✓ AROMATIC LTD- RUSSIA
- ✓ WAGAGEN BANK S.C- ETHIOPIA
- ✓ SAMIR MEIZU-TUNISIA
- ✓ HINGURANA GROUP- SRI LANKA
- ✓ SUWANDA INDUSTRIES PVT LTD-SRI LANKA
- ✓ GODREJ NIGERIA LTD- NIGERIA -WEST AFRICA
- ✓ METSEC CABLES LTD- KENYA
- ✓ INDUT INDUSTRIAL PLC ETHIOPIA
- ✓ MC MITRA SDN BHD -MALAYSIA
- ✓ SHREE CHAMUNDU ENTERPRISES AFRICA
- ✓ EB CREASY & COMAPANY PLC SRI LANKA
- ✓ ZIBO UNIQUE MACHINERY TECHNOLOGY CO LTD- CHINA
- ✓ ASIA PLANTATION CAPITAL -MALAYSIA
- ✓ MUTEB FIAISAL ABMED MUTED MASEEF SHOWROOM SAUDI ARABIA
- ✓ MIG MEDIA NEURONS LTD- SRI LANKA
- ✓ ATHULA PARANAYAPA SERVICES PVT LTD SRI LANKA
- ✓ KANROSE INTERNATIONAL PVT LTD SRILANKA
- ✓ SIDDHALEPA AYURVEDA HARBALS PVT LTD SRI LANKA
- ✓ CARGO MARKETING INTERNATIONAL BRAZIL
- ✓ VOSTTORG CO LTD RUSSIA
- ✓ QUALITY INCENSE INCE -- INCENSE COUNTING 11 INCH USA
- ✓ SUNVEAT FOODS LIMITED Thika Kenya

Our Valuable client list:

- ❖ Godrej Consumer Products Ltd- Himachal Pradesh (8 Machine)
- Mysore Deep Perfumery House --Indore, Madhya Pradesh, India.
- Pragathi international Bangalore
- ❖ Simran Export Incense Pvt Ltd- Delhi
- Deva Agarbatti Products- Kurnool
- Geofast Industry Indial Ltd- Hyderabad
- Shree Cha enterprise- Simoga
- ❖ Hem Corporation Pvt Ltd- Thane (2 machine)
- Pitambari Products pvt Ltd- Maharashtra
- ❖ Mirakal- Pune
- ❖ Shah Fragrance- Ahmedabad
- C.R.Agarbatti- Bangalore
- Utsav Fragrance- Rajkot (2 Machine)
- Krutika Industries Jamjodhpur
- * Raghubira Carbons- Jamnagar (3 Machine)
- Pricious International- Ankleshvar (2 Machine)
- Kamkhya Aromatics (ITC)- Kanpur (2 Machine)
- Shree Krishna Gopal Udyog- Punjab
- Su Moon Kerala
- ❖ Rajshree Fince Pvt Ltd- Indore
- ❖ Ahuja Agarbatti- Raipur (2 Machine)
- Sun Tempal Godia
- The Bright Impex- Karnataka
- * Kuber Group of India- Delhi
- Bharat food And Beverages Pvt Ltd- Noida

- Shree Ram Products- Ratlam
- ❖ Arun Gupta- Delhi
- Trivani Sales- Kannoui
- ❖ Amalya Herbals- Bhopal
- ❖ Balaji Agrabatti Works- Balotra
- Shree Shyam Industries- Rourkela
- Harsh Incense- Sagara
- Nishan Products- Ahmedabad
- Settelite Corporation- Gondia
- ❖ Shyam Traders- AP
- ❖ Shree balaji Enterprises- Raipur (3 Machine)
- ❖ MW & Sons- Sholapur, MH
- Satellite Corporation Gondiya
- ❖ Balaji agarbatti works- Balotra
- Vikash Potteries- Jharkhand (2 machine)
- ❖ Kam products Kerala
- ❖ Sunshine Agency-Chennai (2 Machine)
- ❖ ABL ENTERPRISE- BURDHAMAN, WB
- Sai Samartha Cosmetics Pvt ltd- Palghar, MH
- ❖ IXORA EXPORTS PVT LTD- Kamrej, Surat
- ❖ FOUR ACES FRAGRANCES LLP-Indore, Madhya Pradesh, India.
- ❖ SHREE SAKARI INDUSTRIES Patna (2 machine)
- ❖ JESIKA ENTERPRISE Assam
- ❖ PRAGATISHEEL ENGINEERING- Dewas, MP
- ❖ SHRI SAI SALES- Durg, chhatishgrah
- ❖ KANPUR FLOWERCYCLING PVT LTD- Kanpur
- ❖ SUBHAKART INDIA PVT LTD- Mumbai
- ❖ MAA VISHNUPRIYA FACTORY- Boisar, MH
- MOHIT SHEKHDA -Surat, Gujarat, India.
- ❖ MPR POJA PRODUCTS -- CHENNAI
- ❖ ADITYA PERFUMERY --AKOLA MH
- ❖ Marvellite Aromatics Pvt Ltd -Anjar, Gujarat, India. Dipping machine
- Forest Bird Productions Shaurya Samanta --- Murshidabad, West Bengal, India
- Globe perfumery Pvt Ltd -Begusarai, Bihar, India.
- ❖ Pavithram industries :--- Vellore, Tamil Nadu, India.---
- ❖ Bhaiv laxmi production, :-- Barasat, West Bengal, India.
- Shree shyam industries Rourkela, Orissa, India.
- NATURIS COSMETICS PVT. LTD- Jammu, Jammu and Kashmir, India. Box packing
- ❖ Parekh Sons Gondia, Maharashtra, India. Dipping machine
- Globe perfumery Pvt Ltd Begusarai, Bihar, India.
- ❖ Ocean Traders Amit Kumar Jamuar Begusarai, Bihar, India.
- ❖ LOGASSA DIVINE PVT.LTD Bhiwandi, Maharashtra, India.
- ❖ BABA FOOD PRODUCTS- Bokaro, Jharkhand, India.
- Bhawani Shankar products Jamshedpur, Jharkhand, India.
- ❖ INCENSE COLLECTIVE PRIVATE LIMITED Palghar, Maharashtra, India.
- Nilam industries jejuri MH
- Arju Techsol Ratnagiri, Maharashtra, India.
- ❖ JSV AGARBATTI ENTERPRISES Kurukshetra, Haryana, India.
- Organic recycling systems ltd Navi Mumbai, Maharashtra, India.
- * MPR Poja Products Chennai, Tamil Nadu, India.
- NAGALAND BAMBOO ALLIED INDUSTRIES Dimapur, Nagaland, India.
- ❖ YUGDARSHAN HAWAN SAMAGRI -Mahasamund, Chhattisgarh, India.
- SHREE PRAGYA TECHPAGK PRIVATE LIMITED -Vadodara, Gujarat, India.
- ❖ Bharat Trading Co Alipur Duar, West Bengal, India.



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Project Report

For 1 machine Automatic (Agarbatti making machine Soham 50)

Machine cost:

Agarbatti Making Machine (SOHAM 50)80,000 x 1=80,000

Required power: 1 HP single phase

Required Area: 6 x 6 feet Other accessories cost: 20000

Raw material investment (1month):80,000

Required Worker: 1 Operator, 1 Helper

Raw material cost :(coal+wood+jiggat+stick): 50 Rs/Kg **Labor cost:** 04 Rs/Kg

Electricity Bill and maintenance: 2 Rs/kg

Extra cost (Rent+supervision+others): 1 Rs/Kg

Westeg 1RS/kg

Total production cost of raw agarbatti: 58 Rs/Kg......1

Raw Agarbatti Sale price 70 Rs/Kg
Net profit 12 Rs/Kg
Percentage of margin: @20%

Total profit after 1 month (26 days):50kg x 26days x12Rs=15,600 =00

Perfumed Agarbatti:

Raw Agarbatti Perfume DEP oil

70 Rs/ Kg. 1000 Rs/ Kg. 115 Rs/ Kg.

1 Kg. Perfume + 4 Kg. DEP oil = 5kg mixture.

1000 Rs. + 460 Rs. = 1460 Rs./ 5 Kg. mixture = 292 RS / KG MIXTURE.

1 Kg. Perfume Mixture can dipp. 3.5Kg. Agarbatti

5 Kg. Perfume Mixture can dipp 17.5 kg. Agarbatti .

Total Agarbatti 17.5 kg + perfumed mixture 5kg=22.5 kg

17.5 kg Agarbatti x70 RS=1225 Rs

5kg perfumed mixture x 292=1460 Rs

22.5 Kg Perfumed Agarbatti =17.5 kg. agarbatti + 5 Kg perfume

Total : (1225+1460)=2685 / 22.5kg = 119.33 Rs/kg basic cost

1 kg. Has 700 Perfumed agarbatti Sticks.

If we pack 20 sticks in 1 box so req.(700/20) 35 boxes

1 Rs cost for 1 Box

MRP:10 for 20 Agarbatti (per Box)

35 Boxes X MRP:10 = 350 Rs (Sale Price)

Our production cost per kg with box

Rs:119.33 (Agarbatti) + 35 Rs. Box = Rs:154.33 / Kg.

Per kg. Profit margin: Rs:225 - RS:154.33 = Rs: 70.67 / Kg.

Net Cost Dealer Cost Retail Cost 154.33 Rs. 225 Rs. 400 Rs.



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Incense Making Machine "SOHAM 50"

Machine design copyright by Sohamtex engineers.

- Machine Speed: 200 Stroke/minute
- Production: 60 kilos/8 Hr. (depends on raw material)
- Counting: 8"-1000 pieces & 9"- 900 pieces.
- **Required power:** 1HP three phase/single phase.
- **Drive:** 1HP (with 1-year free replacement warranty)
- Length of incense: 8" & 9" (12" optional chargeable)
- Machine weight: @100 Kg.
- Machine size: 55x27x38 Inch (LxBxH)
- Gearbox regular quality.
- Electric penal low quality.
- Free: Tool Kit, basic Formula, Training of operating and general maintenance of the machine at our Surat factory.
- Warranty: 9 months. (Main Motor, AC Drive, Gearbox, Slide, DC Card)
- Low Noise.
- Smooth Running.
- Easy to operating & low maintenance.
- Full Technical support after sales.
- Telephonic service free for life time (Monday to Saturday 9 AM to 6 PM, Sunday Weekly off) service will be discontinue if you use other company's spare in this machine.
- Spare available any time against full payment.
- If you want to earn more go with Soham 100 model.
- Made in India

You may watch above machine's video in you tube- https://youtu.be/Yftx-durk3U



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Terms and Conditions:

Price per machine INR 80,000/- (ex-factory)

extra: Tax, packing, forwarding, transportation & installation.

Transport charge 2000 to 5000@ depends as per location.

Delivery within 3 days of confirmation with 50% of advance and balance at a time of delivery from our factory.

Note: Accidentally break down, overheating and over voltage problem and Depreciations of parts not consider in warranty. You have to pay both side courier charges and component charges for under warranty parts. labor charges free for under warranty parts.

GST ID: 24AADCG3670J1ZM

Thank You,
For Soham Industrial Machinery Ltd.
Sonu Kanojiya 98254 57848
(Sales Manager)