

## AN ISO 9001:2015 COMPANY

Date: 01/01/2025

### WHY SOHAM.

- ESTABLISHMENT YEAR: **2001**
- WORK TYPE: MACHINE MANUFACTURING FROM LAST 24 YEARS.
- WORK TYPE: FROM 2011 MACHINE MANU. FOR INCENSE, DHOOP INDS &
- WE PROVIDE AUTOMATIONS FOR ANY FIELD.
- FACTORY SPACE: 20,000 SQ. FEET.
- STAFF IN FACTORY: 50 PLUS
- ALL PARTS OF MACHINE'S ARE MADE INSIDE THE FACTORY.
- ENGINEERS IN FACTORY: 15 PLUS WITH OWNER.
- SOLD OUT MACHINES: 30000 PLUS (INDIA & EXPORT)
- SEPARATE SPARE DEPARTMENT WITH ALL PART'S STOCK AVAILABILITY
- QC OF ALL PARTS: BY ENGINEERS
- AUTOMATIC CNC, LAERCUT & VMC MACHINES FOR IN-HOUSE PARTS MAKING.
- SEPARATE SERVICE DEPT.: WITH 4 PERSONS FOR ALL TYPES OF MACHINES.
- ALL RAW MATERIALS AVAILBLE FOR INCENSE & DHOOP INDS.
- PERFUMES, DEP, BOXES, & POUCH ALSO AVAILABLE.
- LIFE TIME, TELEPHONIC SERVICE FREE FOR 9AM TO 6PM.
- SUPPLIED MACHINES TO GODREJ, VENDOR OF ITC & CYCLE
- COMPANY AND MANY MORE.
- WE CAN MAKE ANY TYPE OF MACHINES AS PER CUSTOMR'S REQUIREMENT.
- MACHINE LIFE: MIN. 10 YEARS.
- POWER BILL LESS
- PRODUCTION COST LESS.
- MAINTENCE LESS

		I AM VERY SMART			I WANT TO GET MORE		I WILL BUY BEST MACHINE				
		A		B	C	D	E	F	G	H	I
NO.	MODEL	PRODUCTION KG / 8HR		MACHINE COST	PROFIT PER KG	PROFIT/MON TH A X C X 26 DAY	RECOVER INVESTMENT B/D MONTH	TOTALPROFIT OF 12 MONTH DX12	MACHINE COST	FINAL PROFIT F - G	GRADE
		Wet	Dry								
1	VIETNAM	56	40	70000	10	10400	6.73	124800	70000	54800	4th
2	SOHAM70	98	70	90000	10	18200	4.95	218400	90000	128400	3rd
3	SOHAM100	140	100	125000	10	26000	4.81	312000	125000	187000	2nd
4	SOHAM135	189	135	150000	10	35100	4.27	421200	150000	271200	1st

## **ABROAD CLIENT LIST**

- ✓ SANGGANATHI SDN.BHD.- MALAYSIA
- ✓ C/O EMELLAN (M)SND BHD- MALAYSIA
- ✓ AROMATIC LTD- RUSSIA
- ✓ WAGAGEN BANK S.C- ETHIOPIA
- ✓ SAMIR MEIZU-TUNISIA
- ✓ HINGURANA GROUP- SRI LANKA
- ✓ SUWANDA INDUSTRIES PVT LTD-SRI LANKA
- ✓ GODREJ NIGERIA LTD- NIGERIA -WEST AFRICA
- ✓ METSEC CABLES LTD- KENYA
- ✓ INDUT INDUSTRIAL PLC - ETHIOPIA
- ✓ MC MITRA SDN BHD -MALAYSIA
- ✓ SHREE CHAMUNDU ENTERPRISES - AFRICA
- ✓ EB CREASY & COMAPANY PLC - SRI LANKA
- ✓ ZIBO UNIQUE MACHINERY TECHNOLOGY CO LTD- CHINA
- ✓ ASIA PLANTATION CAPITAL -MALAYSIA
- ✓ MUTEB FIAISAL ABMED MUTED MASEEF SHOWROOM - SAUDI ARABIA
- ✓ MIG MEDIA NEURONS LTD- SRI LANKA
- ✓ ATHULA PARANAYAPA SERVICES PVT LTD - SRI LANKA
- ✓ KANROSE INTERNATIONAL PVT LTD - SRILANKA
- ✓ SIDDHALEPA AYURVEDA HARBALS PVT LTD - SRI LANKA
- ✓ CARGO MARKETING INTERNATIONAL - BRAZIL
- ✓ VOSTTORG CO LTD - RUSSIA
- ✓ QUALITY INCENSE INCE -- INCENSE COUNTING 11 INCH USA
- ✓ SUNVEAT FOODS LIMITED - Thika Kenya

### **Our Valuable client list:**

- ❖ Godrej Consumer Products Ltd- Himachal Pradesh (8 Machine)
- ❖ Mysore Deep Perfumery House --Indore, Madhya Pradesh, India.
- ❖ Pragathi international - Bangalore
- ❖ Simran Export Incense Pvt Ltd- Delhi
- ❖ Deva Agarbatti Products- Kurnool
- ❖ Geofast Industry Indial Ltd- Hyderabad
- ❖ Shree Cha enterprise- Simoga
- ❖ Hem Corporation Pvt Ltd- Thane (2 machine)
- ❖ Pitambari Products pvt Ltd- Maharashtra
- ❖ Mirakal- Pune
- ❖ Shah Fragrance- Ahmedabad
- ❖ C.R.Agarbatti- Bangalore
- ❖ Utsav Fragrance- Rajkot (2 Machine)
- ❖ Krutika Industries - Jamjodhpur
- ❖ Raghubira Carbons- Jamnagar (3 Machine)
- ❖ Pricious International- Ankleshvar (2 Machine)
- ❖ Kamkhya Aromatics (ITC)- Kanpur (2 Machine)
- ❖ Shree Krishna Gopal Udyog- Punjab
- ❖ Su Moon - Kerala
- ❖ Rajshree Fince Pvt Ltd- Indore
- ❖ Ahuja Agarbatti- Raipur (2 Machine)
- ❖ Sun Tempal - Godia
- ❖ The Bright Impex- Karnataka
- ❖ Kuber Group of India- Delhi
- ❖ Bharat food And Beverages Pvt Ltd- Noida
- ❖ Shree Ram Products- Ratlam
- ❖ Arun Gupta- Delhi
- ❖ Trivani Sales- Kannouj

- ❖ Amalya Herbals- Bhopal
- ❖ Balaji Agrabatti Works- Balotra
- ❖ Shree Shyam Industries- Rourkela
- ❖ Harsh Incense- Sagara
- ❖ Nishan Products- Ahmedabad
- ❖ Settelite Corporation- Gondia
- ❖ Shyam Traders- AP
- ❖ Shree balaji Enterprises- Raipur (3 Machine)
- ❖ M W & Sons- Sholapur, MH
- ❖ Satellite Corporation - Gondiya
- ❖ Balaji agarbatti works- Balotra
- ❖ Vikash Potteries- Jharkhand (2 machine)
- ❖ Kam products - Kerala
- ❖ Sunshine Agency-Chennai (2 Machine)
- ❖ ABL ENTERPRISE- BURDHAMAN, WB
- ❖ Sai Samartha Cosmetics Pvt ltd- Palghar, MH
- ❖ IXORA EXPORTS PVT LTD- Kamrej, Surat
- ❖ FOUR ACES FRAGRANCES LLP-Indore, Madhya Pradesh, India.
- ❖ SHREE SAKARI INDUSTRIES - Patna (2 machine)
- ❖ JESIKA ENTERPRISE - Assam
- ❖ PRAGATISHEEL ENGINEERING- Dewas, MP
- ❖ SHRI SAI SALES- Durg, chhatishgrah
- ❖ KANPUR FLOWERCYCLING PVT LTD- Kanpur
- ❖ SUBHAKART INDIA PVT LTD- Mumbai
- ❖ MAA VISHNUPRIYA FACTORY- Boisar, MH
- ❖ MOHIT SHEKHDA -Surat, Gujarat, India.
- ❖ MPR POJA PRODUCTS -- CHENNAI
- ❖ ADITYA PERFUMERY --AKOLA MH
- ❖ Marvellite Aromatics Pvt Ltd -Anjar, Gujarat, India. Dipping machine
- ❖ Forest Bird Productions Shaurya Samanta ---Murshidabad, West Bengal, India
- ❖ Globe perfumery Pvt Ltd -Begusarai, Bihar, India.
- ❖ Pavithram industries :--- Vellore, Tamil Nadu, India.---
- ❖ Bhaiv laxmi production, :- Barasat, West Bengal, India.
- ❖ Shree shyam industries - Rourkela, Orissa, India.
- ❖ NATURIS COSMETICS PVT. LTD- Jammu, Jammu and Kashmir, India. Box packing
- ❖ Parekh Sons - Gondia, Maharashtra, India. Dipping machine
- ❖ Globe perfumery Pvt Ltd - Begusarai, Bihar, India.
- ❖ Ocean Traders - Amit Kumar Jamuar - Begusarai, Bihar, India.
- ❖ LOGASSA DIVINE PVT.LTD - Bhiwandi, Maharashtra, India.
- ❖ BABA FOOD PRODUCTS- Bokaro, Jharkhand, India.
- ❖ Bhawani Shankar products - Jamshedpur, Jharkhand, India.
- ❖ INCENSE COLLECTIVE PRIVATE LIMITED - Palghar, Maharashtra, India.
- ❖ Nilam industries - jejuri MH
- ❖ Arju Techsol - Ratnagiri, Maharashtra, India.
- ❖ JSV AGARBATTI ENTERPRISES - Kurukshetra, Haryana, India.
- ❖ Organic recycling systems ltd - Navi Mumbai, Maharashtra, India.
- ❖ MPR Poja Products - Chennai, Tamil Nadu, India.
- ❖ NAGALAND BAMBOO ALLIED INDUSTRIES - Dimapur, Nagaland, India.
- ❖ YUGDARSHAN HAWAN SAMAGRI -Mahasamund, Chhattisgarh, India.
- ❖ SHREE PRAGYA TECHPAGK PRIVATE LIMITED -Vadodara, Gujarat, India.
- ❖ Bharat Trading Co - Alipur Duar, West Bengal, India.



**SOHAM**

An ISO 9001 : 2015 Company

**SOHAM INDUSTRIAL MACHINERY LTD.**

27/B, A/19/8 , ROAD NO.8 , NR . JALARAM KANTA , MG ROAD ,  
UDHNA UDHYOG NAGAR , SURAT GUJARAT -394210 INDIA .

Mob : +91 9825527848 / +91 9825457848

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**AN ISO 9001:2015 COMPANY**

## **Project Report**

**For 1 machine Automatic (Agarbatti making machine Soham 70)**

**Machine cost:**

Agarbatti Making Machine (SOHAM 70)90,000 x 1=90,000

**Required power:** 1.5 HP single phase

**Required Area:** 6 x 6 feet

**Other accessories cost:** 20000

**Raw material investment (1month):1, 05,000**

Required Worker: 1 Operator, 1 Helper

Raw material cost :( coal+wood+jiggat+stick): 50 Rs/Kg

**Labor cost:** 04 Rs/Kg

Electricity Bill and maintenance: 2 Rs/kg

Extra cost (Rent+supervision+others): 1 Rs/Kg

Westeg 1RS/kg

**Total production cost of raw agarbatti: 58 Rs/Kg.....1**

**Raw Agarbatti Sale price 70 Rs/Kg**

**Net profit 12 Rs/Kg**

**Percentage of margin: @20%**

**Total profit after 1 month (26 days):70kg x 26days x12Rs=21,840=00**

## Perfumed Agarbatti:

**Raw Agarbatti**      **Perfume**      **DEP oil**  
70 Rs/ Kg.      1000 Rs/ Kg.      115 Rs/ Kg.

1 Kg. Perfume + 4 Kg. DEP oil = 5kg mixture.

1000 Rs. + 460 Rs. = 1460 Rs./ 5 Kg. mixture = **292 RS** / KG MIXTURE.

1 Kg. Perfume Mixture can dipp. 3.5Kg. Agarbatti

5 Kg. Perfume Mixture can dipp 17.5 kg. Agarbatti .

Total Agarbatti 17.5 kg + perfumed mixture 5kg=22.5 kg

17.5 kg Agarbatti x70 RS=1225 Rs

5kg perfumed mixture x 292=1460 Rs

22.5 Kg Perfumed agarbatti =17.5 kg. agarbatti + 5 Kg perfume

**Total : (1225+1460)=2685 / 22.5kg = **119.33 Rs/kg** basic cost**

**1 kg. Has 700 Perfumed agarbatti Sticks.**

**If we pack 20 sticks in 1 box so req.(700/20) 35 boxes**

1 Rs cost for 1 Box

MRP:10 for 20 Agarbatti (per Box)

35 Boxes X MRP:10 = 350 Rs (Sale Price)

**Our production cost per kg with box**

Rs:119.33 (Agarbatti) + 35 Rs. Box = **Rs:154.33 / Kg.**

**Per kg. Profit margin: Rs:225 - RS:154.33 = **Rs: 70.67 / Kg.****

**Net Cost**

**154.33 Rs.**

**Dealer Cost**

**225 Rs.**

**Retail Cost**

**400 Rs.**

## **Incense Making Machine**

### **“SOHAM 70”**

**Beware from duplication and cheater.**

**Nobody our Ex-partner in Quality**

**Machine design copyright by sohamtex engineers.**

- **Machine Speed:** 225 Stroke/minute
- **DC base electric panel** With DC Gear motor. (No warranty but repairable)
- **Production:** 80 kg. /8 Hr. (Depends on stick & raw material Quality)
- **Soundless** Gearbox with hardened gears & grounded Shafts.
- **Air-cooled:** Bowl housing (first time in India).
- **Problem less** DC Motor, DC Gear motor, and Sensor. (Compare to others)
- **Auto stop** when material will finish, raw stick finish and stick not pass from die
- **Main Motor:** 1 HP Heavy Single Phases.
- **Drive:** 1 HP (with 1-year free replacement warranty)
- **Gear box light weight.**
- **Electric penal medium quality.**
- **Length of incense:** 8” & 9” (12” optional chargeable)
- **Machine weight:** @110 Kg.
- **Machine size:** 60x32x42 Inch (LxBxH)
- **Free:** Material mixing basic formula, contacts of raw material supplier,  
Training of machine operating and general maintenance at our Surat factory.
- **Free:** 1 tool set, Bowl Cleaning rod & Rocket rod,
- **Warranty:** 9 months in Main motor, Ac drive, Gear box, DC Card & Slider.
- **Full Technical support after sales.**
- **Telephonic service free for life time** (Monday to Saturday 9 AM to 6 PM, Sunday Weekly off) service will be discontinue if you use other company’s spare in this machine.
- **Spare available any time against full payment.**
- **This machine designed by our Engineer.**
- **All machine parts are produced by our technical staff in CNC and VMC machine.**
- **(Not import from other country.)**
- **Easy to operating & low maintenance.**
- **If you want to earn more go with Soham 100 model.**

**Made in India.**

**You may See our video on you tube: --- <https://youtu.be/yrSTdD2Zq7I>**

**INCENSE MAKING MACHINE  
SOHAM 70**



**Terms and Conditions:**

Price per machine INR 90,000/- (ex-factory)

**Extra: Tax, packing, forwarding, transportation & installation.**

**Transport charge 2000 to 5000@ depends as per location.**

Delivery within 3 days of confirmation with 50% of advance and balance at a time of delivery from our factory.

**Note:** Accidentally break down, overheating and over voltage problem and Depreciations of parts not consider in warranty. You have to pay both side courier charges and component charges for under warranty parts. labor charges free for under warranty parts.

**GST ID: 24AADCG3670J1ZM**

**Thank You,**  
**For Soham Industrial Machinery Ltd.**  
**Sonu Kanojiya 98254 57848**  
**(Sales Manager)**